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### NATPE · MIAMI BEACH

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JESDAY, JANUARY 29, 2013

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INDUSTRY

CHANGE

BY CHARLOTTE LIBOV

echnology is changing view-

ing habits and the TV industry

must keep pace by reinventing

itself, much as music industry did

in the wake of the seismic changes

that nearly destroyed that indus-

try, observed David Pakman, who

led the opening panel at NATPE

Will Disruption Choke the Televi-

sion Business Models?, the panel

In answer to the question

on Monday.

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# CONTEN **CREATE**

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BY ANDREA FREYGANG ideo might have killed radio, as the first song aired on MTV implied, but not everyone is certain that the internet is going to cause TV's demise. In the opening session of NATPE, as panelists debated the impact of social media and the internet on the TV industry, audience reaction was mixed.

"I think Facebook is a better competitor to TV than YouTube. It's a very interesting debate to have," said Fiona Dawson, a host and producer who focuses on shows tied to diversity and SEE CONTENT, P. S



NATPE 2013 is featuring a diverse menu of programming, as key industry syndication players do business in the Miami marketplace while doing double-duty by addressing tech developments set to take media into the future.

New shows set to launch in fall 2013 run the gamut of popular audience topics-from veteran to newcomer celebrity talk shows, along with an array of SEE SYNDI, P.S



Game changing or not? That was the topic under consideration Monday when a keynote panel of experts voiced opinions about the impact of digital distribution. Among those weighing in were, from left to right, Kevin Beggs, Lionsgate Television Group president; TheBlaze's Betsy Morgan, president & chief strategy officer; and Aereo's Chet Kanojia, founder and CEO



**Fox Television Stations** and Twentieth Television will premiere a preview of Kris Jenner's new talk show to launch this summer. The program will be available on select Fox-owned stations in markets, including New York and Los Angeles. Kriswill be a daily, one-hour entertainment talk show hosted by TV personality, entrepreneur, author, and mother of six.

**NATPE** is establishing a Digital Advisory Board to be led by Ross Levinsohn, CEO of Guggenheim Digital Media. Designed to serve as a consultant to help expand the organi-SEE DEADLINE, P. S



## **STELLAR TV INDUSTRY VETERANS EMPHASIZE RISK TAKING KEY TO SUCCESS** By Andrea Freygang

ut instincts and a keen sense of audience tastes are among the common denominators that make the four recipients of this year's Brandon Tartikoff Legacy Awards industry stand out.

"I rarely use outside advisors-I operate more from my stomach than from consultants," confided international producer Herbert Kloiber, chairman of Tele München Gruppe. "The one occasion when we did use outside counsel was definitely a piece of business we had to dismantle later. Stick to your own proofs and take advice from those on the ground."

Kloiber joins three other industry leaders in receiving the annual award: Steve Levitan, creator, Modern Family; BET Net-

works CEO Debra Lee; and John Langley, the executive producer of COPS who is often credited as the "godfather of reality TV."

Named in honor of Brandon Tartikoff, one of TV's most respected programmers, the award recognizes TV profession-

als who exhibit extraordinary passion, leadership, independence and vision in the process of creating TV programming and in evoking Tartikoff's spirit.

"Brandon Tartikoff stood behind some of my all-time favorite shows when they needed his support," said Levitan. "Just as importantly, he was extremely wellliked while doing a very

tough job, so I am extremely honored." Levitan, whose well-honed instincts fueled his creation of Modern Family, also agreed with Kloiber, advising "succeed or fail on your own terms. Never take a note you don't agree with."

BET's Lee also champions thinking outside the box. "When I took over as CEO, some folks



told me not to change the business model-that it was a successful business. I thought long and hard about what I wanted my vision to be and decided I wanted to have a bigger impact on my community and the creative community," she said. "Through this whole process, I've learned to follow my gut and listen to my own voice and made decisions on my own values and what I thought the community wanted from BET."

Her efforts catapulted *The Game* to a No. 1 ad supported sitcom in cable with 7.7 million viewers in addition to several other accolades.

"It was like winning the Super Bowl in this business. It was

proof that if we produced good quality programming and let our audience know about it, they will show up," she said.

Like Lee, Kloiber fostered change in the industry. In his case he did it by focusing on implementing classical music into

film and TV, broadcast on he produced theatrical worked



including the first NBC. Additionally, dramas and other presentations and tirelessly to bring

European drama and music to the U.S.

"The challenge was to do drama in Europe and still get it aired in the U.S. where they are totally opposed to anything that's dubbed. The U.S. has an allergic reaction to any-

thing synchronized," said Kloiber, adding

that it was also a hurdle to convince German, French and Italians to shoot in English to access U.S. markets.

His tireless work in trying to bridge that gap is partially why he feels he's being singled out with this award. "I am absolutely delighted and very honored and was totally surprised when they told me I had been chosen for this," said Kloiber. "I've always had the keenest interest between our company and the U.S." A trailblazer in his own way,

Langley is the producer/director of the longest running reality show COPS. When asked why he chose this theme for a show that is now in its 25th year, he said it was because the crime arena is inherently dramatic.

"It deals with life, death, morality, law, human psychology and human behavior and is far more interesting in many ways than fiction," said Langley, adding that it was very cutting edge at the time. "I had no idea

it would be on for 25 years-I just chose a good topic and believed in it fervently. It was elegant in its simplicity and no

one got it at the time. None of the networks understood it-it was a stripped down, modern approach. We basically took a documentary and made it work commercially. In terms of serious TV, it hadn't been done before."

For Langley, the path less traveled is typically the one he opts for. "Some like existential TV, mine is experiential TV. It deals with real life in its most brutal and most honest form," he said. "It's not the only way to do shows, but it's what I chose to do and I'm pleased I had success in it. It's an honor to be recognized and gratifying from a professional standpoint because this is something decided by industry leaders and peers."



Editor's Note: Sheeeee's back-this time as co-host of America Now, the nightly syndicated TV news magazine, as well as the TV show My Generation (on PBS stations). For 17 years she has also emceed and produced the nationally syndicated radio program Hollywood Confidential. In front of the camera for three decades, Gibbons served up such celeb fare as Entertainment Tonightfrom 1984-1995 and Extra from 2000-2003.

## How does *America Now* differ from your past shows?

mendously. This is news and information you can put into your life right now to make you smarter, from how to increase your property values to how to protect yourself from identify theft. You know, these days, we're called upon to be experts in our lives, but the problem is that there's a glut of information, so we help you cut through it all so that you can do that.

## Who's your competition?

been very well-received.

## Do you miss the celebrity beat?

I feel like I'm the luckiest girl on earth. I started doing Entertain-I created The Leeza Gibbons Memory Foundation in 2002 as a ment Tonight at the beginning, which provided me with an all-acpromise to my mother to 'tell her story and make it count' after cess pass like nowhere else on earth. Nowadays, we have so many her diagnosis of Alzheimer's disease and from there I created places to get entertainment news and celebrities are omnipresent, "Leeza's Place," which is a community gathering place and reand they also get their own news out themselves. I still love talking source center where we supply free resources for caregivers. We to celebrities, because I think the ones who last are very interesting. now have centers in California, Florida and Illinois. Now we've I also have great respect for the business and feel privileged to have taken that initial program and we've created "Leeza's Care Conneclived it, but I don't miss it. I was also ready to move on. tion," which is a place where caregivers come to become stronger How else have you moved on? and more resilient. Since getting involved, our national conversa-I have a new book out called Take 2: Your Guide to Creating Happy tion about Alzheimer's disease has become less stigmatizing and Endings and New Beginnings, and it's all about moving on and how I've been incredibly blessed to have a lot of wonderful doors open to transition to another opportunity in life by honoring your past for me and it's been a privilege to celebrate the courageousness of and staying in focus and intent on being successful. So family caregivers.

I talk about the things that I've done in my own life that call for a

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# FIVE MINUTES WITH. **LEEZA GIBBONS**



By Charlotte Libov

I do this show with Bill Rancic, and I enjoy working with him tre-

There really is nothing like this on the air. We work with cable stations, and we work in fringe access time slots. We can be on before the late news, after the late news, we're very adaptable. We can be seen at any time during the day or night. We offer two stand-alone half-hours, so there's the capability of running it all or bookending it. Our show works with entertainment

shows, it works with news shows, and I am happy to say that it's

redo and I hope it resonates with readers. Whether you got fat or fired or depressed and divorced, you can always do a redo. It's

your life and you can put in as many plot twists as you want.

### Who were your mentors?

There have been people who I admired through childhood and the miracle is that I got to grow up and meet them. Dick Clark was a real mentor for me, and he actually spoke at my (Hollywood Walk of Fame) star ceremony. When I was in grade school, Barbara Walters made headlines when she made \$1 million and I said, "I'm going to make \$1 million and be on television." This was in a little town, and the other kids laughed at me, but my mother said, "Hang on to your vision, hang on to your dreams." In the 1980s, I cut my hair like Olivia Newton-John, which was probably not the best look for me, but she and I are now friends.

## Is this your first NATPE with this project?

It is with this project, but I was at NATPE several times, back in the glory days, but this is my first time with a syndicated show, and now I'm back and I'm excited to be here again. How do you give back?



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For advertising sales, contact Sandra Driggin (Cell, 617-212-4000).



There's a wealth of choice here at NATPE with programming to suit every taste, age and interest, tailored for every platform, device and screen imaginable.

Star power in the form of celebrity talk shows, as well as programming that ranges from made-for movies to family fare are bound to capture every interest. From country music lovers to those who want to be a fly-on-the-wall to see how weddings come together (or fall apart!), NATPE-goers will find something to take back. Look for action-packed historical drama, reality competitions, and even a show that packs a punch—literally! Enjoy the ride.



Arsenio returns to late night (now CTD), which ran from 1989 to 1994. The show's place in pop culture history was cemented in June 1992 when then-presidential candidate Bill Clinton appeared on the show and played *Heartbreak Hotel* on the saxophone.

# MANO A MANO



Wrestling stars visit NATPE ctapixx Live (Booth 129), the sports marketing arm of international distributor Octapixx Worldwide, brings TCW Wrestling, a series showcasing the wildly entertaining wrestling storylines and live matches from the world's fastest-growing wrestling promotion. Produced by legendary wrestling TV producer Nelson Sweglar (Wrestlemania), the series features well-known wrestling stars from today, including Matt Riviera, Tim Storm and seven-foot-two Titan, alongside appearances from wrestling greats from the past. Meet and greet the wrestling stars on hand.

TV'S GLORY DAYS emember when movies were movies, and they were made on the great stage sets of **Century Studios (Booth 119)**. Century is still a place where dreams come true. Reminisce about great movies like Gone with the Wind and classic TV shows like The Andy Griffith Show, Star Trek, Deal or No

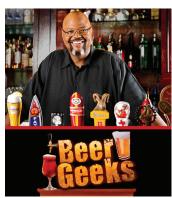
Deal, or even get the dish on today's Golden Globe-winning Argo. Century's team is here at NATPE to talk about what changes the company has made to keep film projects on Century's lot, now and in the future.

**BACK AT THE LATE NIGHT STAND BS** Television Distribution. (Cabana Ultra 1 and 2) Powerhouse Arsenio Hall comes to NATPE heralding his return to late night—already 95 percent sold. The Arsenio Hall Show debuts next fall, appearing mostly in the 10 and 11 p.m. time slots and anchored by the Tribune Broadcasting station group, which has stations in 7 of the top 10 markets. Hall, who recently won an iteration of NBC's *Celebrity Apprentice*, is best known for hosting his Emmy Award-winning "The Arsenio Hall Show," a late-night syndicated talk show produced by Paramount Domestic Television



**Television Syndication Company** (TVS) (Booth 218) has a full slate of programming available for syndication. Heading the charge for fall 2013, Beer Geeks covers the exploding beer craze movement, while Travel Thru History brings history alive for teens and their families. TVS also has recently taken

over the syndication of GameDay Productions' Raceweek, the longest running motorsports series in syndication and E/I series Sports Stars of Tomorrow, which features high school athletes on their journey to great-



Beer geeks hone their craft

ness, highlighting the early years of some of the biggest names in sports. Also returning for the fall are Real Life 101, the long-running series introducing students to different career paths, and Set for Life, heading into its second year of syndication, focusing on the dynamics of college life and the importance of higher education.



Lots of "Deals" were made at **Century Studios** 

## STINGING PROGRAMMING

**corpion TV**, not a company to shy away from controversy, takes subjects bound to cause a ruckus, ranging from a look at the lives of "intersex," people (formerly known has hermaphrodites), to a school in Pakistan that tries to rehabilitate Taliban-trained suicide bombers, Defusing Human Bombs. It's a Girl examines the harsh fact that, in many parts of the world today, girls are killed, aborted and abandoned simply because they are girls. But there's lighter fare as well, like *B Boy Championships* where street dance crews in different countries battle for a shot at the finals held in London, and World on a String looks at the world of competitive yo-yo-ing.

## **MOVIES FOR THE FAMILY**

amily is the focus of **Mission** Pictures International (Booth **4 327)**, the foreign sales, finance, production and distribution company that specializes in high quality entertainment for mainstream audiences worldwide. They are bringing 11 hits, including the Emmy-nominated movie The Heart of Christmas and the box office hit October *Baby.* They're also bringing *Heart of a Hero* (starring Psych's Corbin Bernsen), Uncondi*tional* (featuring Golden Globe nominated actor, Michael Ealy) Fast Track, The Mark, The Mark Redemption and The Angel Next Door (Kevin Sorbo).

## TRIALS AND TRIBULATIONS **OF ARMY WIVES**

BC Studios is here with Lifetime's seventh season of Army *Wives*, which will see new challenges to the tribe, including a heartfelt and final goodbye to one of their own in one of the season's most dramatic and pivotal moments. Four new characters are also set to join the cast. A key content driver for the ABC Entertainment Group, the studio has produced multiple seasons of primetime series, such as Grey's Anatomy, Desperate Housewives, Lost, Castle, Brothers and Sisters, Private Practice, Criminal Minds. These shows have fed the company's distribution pipelines worldwide.





YOU'RE THE STAR! ne of the major themes at NATPE this year is interac-

tivity and you can learn all about it at Youtoo Technologies. This technology leader is partnering with NATPE to offer one-year free "From Anywhere to Anywhere" ser-

Hosts Seek Viral Videos vice (valued at \$6,000) to stations nationwide. Viewers can record and submit commentary from anywhere, anytime and engage with some of their favorite shows. Indeed, Youtoo allows everyone the chance to be on national TV through a website or an app and get their "15 minutes of fame." Stop by the Plunge Boardroom for a demo and station sign-up.

# THE MAGIC IS BACK

ast year, buzz was all about STARZ (Tresor, Suite 2-1411) and its original series Magic *City.* This year is no different because it's an exciting second season and filming is already underway here in Miami. Cast additions include Academy Award nominee James Caan, Esai Morales (Caprica, La-



Magic City visits NATPE 2012

Bamba), Sherilyn Fenn (Twin Peaks, Gilmore Girls) and Jamie Harris (Rise of the Planet of the Apes). But Magic City isn't STARZ'S only stellar show-there's also Spartacus, now available in more than 150 countries worldwide through more than 60 distinct licensing deals.

# IT'S A HONKY TONK ROAD TRIP

ands On Production (Booth 128) is touting Pole Position, a film that capitalizes on the competition craze with unscripted stories on international performance competitions. Other fare includes Celebrity Sweat starring Hip Hop sensation Nelly; Wedding Intervention, in which comedian/psychologist host Rachel Reenstra gets inside and in-between couples before the vows; and the father-andson team of Franco and Damiano Barbuscia star on the soon-to-be hit, Combustione, about a Sicilian duo who run a celebrity-driven exotic sports car shop. Road Trip features host Rick Monroe revitalizing America's classic nightclubs and honky tonks, and bringing back their glory days.

is the No. 1 show from morning news to primetime in San Francisco.



Country singer Rick Monroe tracks down honky tonks

**BUILDING THE WORLD'S LARGEST NEWSROOM** 

the newsiest and most captivating videos on the internet as they are breaking and often before they go viral. Each featured video (which can be

filmed on anything from a professional camera to a smart phone) is presented alongside original reporting and behind-the-scenes interviews. It

Tiewers spend a good chunk of time watching YouTube videos and RightThisMinute knows this. Right This Minute is the first

broadcast TV show covering the news of the web. A syndicated broadcast strip from Cox, Scripps, Raycom and MagicDust current-

ly airing in about 50 U.S. markets, reaching more than one million viewers a day. Its 24-hour news staff introduces audiences to

# MASTER CLASS SHOWCASES



Master Class showcases gifted children

**howtime's** Golden Globe-winning megahit *Homeland* was adapted from *Prisoners of War*. the hit Israeli drama from Keshet Broadcasting. Now Keshet International, the company's global distribution and producing arm, is at NATPE with that show and others. Keshet is the No. 1 scripted format content provider in the U.S., and a top-seller in international markets as well. Their showsinclude Dear Neighbors, Help Our Daughter Find Love, a docu-comedy in which each episode features a small town couple who recruits their entire community to help find a match for their single daughter (or son); Fair & Square, a fact-based entertainment show, which follows an undercover host as he puts service professionals to the test by presenting real-life home repair challenges; and Master Class, a musical non-elimination talent show in which 16 gifted children perform all-time classics in front of leading artists in the music industry.



cable network. cable," he said.



**CONTINUED FROM P.1** needed in order to save the business.

"New technology killed the music industry after it became possible to unbun-CONTINUED FROM P.1 dle songs, sell them separately and share them," noted Pakman, an internet entrepreinclusion, "but I don't think we're going to lose TV/cable and our devices neur and a partner in Venrock, a venture capital firm that funds early stage internet will always be second screens. TV is very much alive." and digital media companies. The advent of the DVR has enabled TV viewers to do Carl Dickens, senior VP of national sales at Kantar Media, is betting on much the same thing, he added. the social side of the equation. Technology has enabled people to skip over commercials, a practice that con-

Glenn Beck.

what device they were on," said Morgan.

"Definitely times are changing-there is more and more content and "Reality TV was the panacea for cost at first, and sports kept NBC relevant through a difficult period. I think in broadcast you'll see sports, reality and a handful viewers are choosing to watch content (whenever/wherever) it's convenient of signature shows like *Modern Family* and cable will have the "auteur" shows, the shows for them," he said. "TV is definitely on the decline as more and more people like Mad Men, which people will find and aggressively seek out," Beggs said. are going online.'



confrontational reality shows and two pop culture-driven, celebrity gossip-filled entertainment shows. Media analyst Bill Carroll, VP of programming for Katz Media Group, cites

Anchored by the Tribune Broadcasting group, with stations in 7 of the top Sony Pictures Television's The Queen Latifah Show-a one-hour daytime 10 markets, The Arsenio Hall Show has already been sold in 95 percent of the entertainment show-has cleared in 90 percent of the country. "Latifah's real country and will air on The CW, MyNet TV and Fox stations in the 10-11 p.m. connection with her audience, who followed her success on every platform, time-slots, according to Joe DiSalvo, CBS Television Distribution's president will benefit our stations and advertisers" said John Weiser, the president of of distribution sales. "Fans of Arsenio's 90s show are now in the 35-55 age distribution. range-they liked him before, remember him and still watch TV-so it's the On the reality track is Twentieth TV's COPs: Reloaded, executive produced perfect time for him to come back to late night. Audiences can look forward to by reality show pioneer John Langley, who launched the iconic brand 25 years a party, with celebrity guests and musicians, including those Arsenio helped ago, frequently credited for jump-starting the reality-show phenomenon. make famous years ago," added DiSalvo. "Each 30-minute episode is a fresh, revitalized new approach, run in one Another new one-hour talk show, spotlighting Bethenny Frankel, is under hour, back-to-back, re-cut with new graphics and music from the wildest, most the wing of Ken Werner, president, and Rick Meril, executive VP & general memorable footage from more than 800-plus episodes in the show's library," sales manager of Warner Bros. Domestic Television Distribution. Bethenny said Paul Franklin, president of sales distribution at Twentieth Television.









# **SHARK CUBAN BANKS ON TV BITES**

he buzz may be all about digital, but technology tycoon Mark Cuban isn't buying it. In fact, this media shark believes that TV will continue to dominate now and in the future.

"You can put something on TV on the smallest station and you will get more viewers than on the internet," Cuban told CNN's Poppy Harlow, as she interviewed him for the opening keynote, which kicked off NATPE's 50th anniversary edition.

Internet is designed for everything but video. TV is designed for nothing but video. Does everyone have perfect wireless here? No. But does everyone have perfect TV? Yes," said Cuban, who recently rebranded his HDNet as AXS TV, a live event-focused satellite

Cuban also said he believes that traditional "bundled" cable YV services will continue to reign and that cable services like AXS TV will pull in the so-called "cable nevers," who are younger viewers that don't watch cable, but are likely to change their minds as their tastes mature. "We think AXS TV will be the solution for the 'cable nevers' because, if you want to watch live sporting events or a live concert by Jay-Z, you will have to have

# INDUSTRY CHANGE CERTAIN

of industry experts agreed "not necessarily." They also concurred that new models are

tinues to reverberate in the industry, noted Chet Kanojia, Aereo's founder and CEO. "Now, anything that is not live sports is DVR'ed-100 percent," he said.

Other ways the TV business is responding to change is through the creation of new satellite TV networks tailored for specific audiences, said Betsy Morgan, president & chief strategy officer of TheBlaze, the internet network founded by TV personality

"People thought Glenn was crazy but we wanted our own network and content and an audience who loves us. We wanted to be where the consumer was, no matter

But, no matter what the format, there will always be a place for quality programming, concluded Kevin Beggs, president of Lionsgate's television group.

# **CONTENT CREATES INTERNET DEBATE**

"I disagree that TV drives social-I think social drives TV," he said. "If I can put a show like Two and a Half Men on CBS and syndicate it or put it on the internet for an unlimited audience, it's pretty simple to me where it's going.

Daniel Bethencourt, a producer at 3Jellyfish, considers TV a viable medium, but expects the internet to continue to grow despite presenter Mark Cuban's (AXSTV) claims that video isn't properly designed for the internet yet.

"Right now they are figuring out how to manage the situation. Some people don't want to hear what Cuban said," explained Bethencourt, "but there are a lot of changes coming up in the industry."

Warren Salmon, a developer of educational "Afrocentric" content from Foronto agrees.

# SYNDIE MARKET SIZZLES WITH NEW FARE ON THE HORIZON

2013 as a pivotal "transition year" with many leading shows up for renewal in 2014, compared to 2012, when talk was predominating the line up.

has already cleared with Fox-owned stations in more than 97 percent of the

"The series was an instant hit, more than doubling the inherited time periods in all six markets, for women and adults, age 25-54. It was the most successful syndicated test in Fox's history," added Werner. "We always believed Bethenny had the talent, popularity and credibility with daytime viewers to become appointment television, day in and day out, and we proved that."

zation's presence and direction in the digital world, it will complement NATPE's core mission as a market/conference for exhibitors and buyers representing local and network TV, distribution and the international content marketplace... CBS Television Distribution has sold Hot In Cleveland to TV stations in 92 percent of the U.S. for a September 2014 launch. The TV Land sitcom is now cleared in 47 of the top 50 markets... Twentieth Century Fox Television Distribution has entered an agreement with the U.K.'s largest commercial network, ITV, for the broadcast rights to the new, highly-anticipated drama Th Americans starring Golden Globe Award-winning actress Keri Russell (Felicity) and Matthew CONTINUED FROM P.1 Rhys (Brothers and Sisters). ... Larry King's latest talk show, Larry King Now, began as Ora TV's internet streaming program, but Content TV is offering TV and digital rights worldwide.



Ionathan Ford, executive VP, sales, Content Media; Jon Houseman, CEO, **Ora TV; and Larry King** 

Sony Pictures Television hotshots John Weiser, president, U.S. distribution; Holly Jacobs, executive VP, reality and syndication programming; and Keith Le Goy, president, international distribution

and John Morayniss, CEO



Denise Mirro, with The Huntress, and Fred Slack, The Enforcer





Alloy Digital's executive VP Barry Blumberg, president of Smosh & former head of DisneyTV Animation; with Generate president and CEO Jordan Levin, NATPE's chairman and former CEO of WB Network



eOne President Peter Emerson, with Jason Priestley, promoting his new show Call Me Fitz on HBO in Canada,

t was a night of celebrations as **NATPE** attendees and VIPs spent Sunday evening hob-nobbing at parties from poolside at the Eden Roc to the invitation-only soiree highlighting Jason Priestley and his Call Me Fitzat Soho House. Sony Television Pictures' leaders gathered in a private suite for planning with their executive team, while Alloy Digital's executives gathered at Bleau Bar to set up a game plan. Among the NATPE attendees gathered at the Eden Roc welcoming poolside party were Denise Mirro from The Huntress who was joined by Fred Slack, of *The Enforcer*. A team from Black Box Studios was right in the middle of the action-and that's where the Syncbak Productions' brain trust was also spotted. The group from Magic Dust Entertainment-featuring *RightThisMinute* that successfully merges internet and TV into a news concept-was on the networking beat, too. - Andrea Freygang



**RightThisMinute producers from Magic Dust Entertainment:** Phil Alvidrez, executive producer, along with company partners Beth Reynolds and Jack Sander



Dallas-based CEO Chris Wyatt of Youtoo.com Interactive TV

here could be no doubt the NATPE 2013 Convention was underway yesterday, with the crush of industry executives busily making their way thru the Fontainebleau's hallways. How DID we FIND one another WITHOUT mobile technology anyway!?

Dallas-based **Youtoo Technologies**' CEO Chris Wyatt is promoting his company's cutting-edge interactive internet service, now offering one free year of service to local television stations.

**STARZ's** worldwide distribution team, headed by Executive VP Gene George boasted about their original series' 2013 launches, *Spartacus*, which just aired its final chapter's first episode, '*War of the Damned*' and *Magic City*, set to air its second season.

**Brazil's GLOBO TV,** sold in over 100 countries worldwide, announced their new 2013 product catalog, while celebrating their 40th year overseas.

From **Overlook's** NATPE-base on the marketplace floor, president Jim Flynn touted the company's internet technology platform, which helps companies get up and running on the web.

Meanwhile, **A & E Network's** New York-based worldwide content distribution team brainstormed in their 15th floor Tower suite. *– by Victoria Nemzoff* 



(L - R) Overlook President Jim Flynn, Overlook Video Content Manager Matt Chiamis and Chairman Stu Tempkin



STARZ international distribution team (L - R): Denverbased Senior Manager, Sales & Acquisitions, Todd Bartoo; VP, Domestic Television Sales, Alecia Dixon; Executive VP, Worldwide Distribution at STARZ Media, Gene George and VP, Worldwide Distribution, Alisha Serold



GLOBO Channel Brazil's Executive Director of International Business, Raphael Correa toasting their 40th year abroad



A & E Network's Content Distribution team (L - R): Christopher Barry, Managing Director, International Strategy and Digital Media; Steve Ronson, Executive VP, Enterprise; Kerri Tarmey, VP, International Marketing & Communications; Michael E. Katz, VP, Production & Programming International; and Sean Cohan, Executive VP, International